**WORK PACKAGES, *draft 15.04.2019***

LEADER TNC project 2019-2021, including:

* Negotiations at local, state and European level and with Chinese partners;
* Establishment of European secondary airports network;
* Feasibility study of the airport network operations and routes, mapping of investment needs;
* EU-China aviation training consortium establishment;
* Business platforms development for SMEs in Europe and China;
* Cargo and passenger routes development between European airport network and with China;
* Rural tourism development.

Finances and time schedule:

* The first phase - LEADER transnational cooperation project in 2019–2021 (30 months): the estimated budget of the TNC LEADER project joint activities is expected to be about €300 000 shared between partners. Depending on the number of partners, each country is expected to contribute approximately €40 000–50 000. Each partner can add their own activities and allocate additional budget, if required.

**The transnational cooperation project “Air traffic and logistics development between the EU rural areas and China” is divided into following work packages (WP):**

**WP 1 – Establishment of European secondary airports network, coordination of international communication and management of LEADER TNC project**

Activities:

**1) Negotiations with European and Chinese partners:**

* Negotiations with potential new partners (e.g. Germany, Austria, Poland, France, Mediterranean area, Moldova);
* Supporting partners in their national level negotiations and increasing the common understanding about the project between partners;
* Finding cooperation possibilities between partners and building links between different types of institutions and stakeholders;
* Fundrising activities and project proposals writing to different donors, funds (will be added as separate work package);
* Establishment of the airports network website [www.airtrafficnetwork.com](http://www.airtrafficnetwork.com);
* **Negotiations at local and state level** (to be done by project partners separately)**:**

1. Building a local level network of partners in each partner country (local action group, municipality, airport, aviation college, university, business incubator, etc.);
2. Running negotiations with governmental authorities – presenting project ideas and activities on a national level. Increasing the awarness of EU-China collaboration possibilities and approaches.
3. **Drafting the contracts and project plan:**

* Drafting contracts to be signed by project partners;
* Compilation of project plan with work packages;
  + - * **Drafting and submitting project applications in partner countries** (to be done by project partners separately)**:**
        1. Drafting LEADER TNC project application in partner countries (each partner separately);
        2. Applying projects from different funds (agreed with partners).

1. **General coordination of the LEADER TNC project and management of information:**

* Communication between partners and coordination of project activities;
* Drafting the budget and procuremant plan;
* Monitoring the project implementation;
* Amendments and renewal of project plan and contracts.

Main outputs:

* Established European secondary airports network, submitted LEADER TNC project, implemented LEADER TNC project.

Responsible partner:

Estimated expenses articles:

* Project management, expert fees, travel costs.

Preliminary estimated budget:

* € 60 000

Estimated working days for the management of the WP:

* 5 working days per month throughout project period 30 months, altogether 150 working days.

**WP 2 - Feasibility study of the airport network operations and routes, mapping of investment needs**

Activities:

**1) Carrying out feasibility study of the airport network operations and routes, inputs for strategic plans:**

* Mapping of the network partners potential and challenges;
* Drafting the specification of the feasibility study in collaboration with universities and aviation academies, and business sector partners;
* Carrying out a feasibility study of the airport network operations and routes;
* Input collection for long-term strategic plans and the development visions of partner airports;
* Drafting a vision of future cargo airport 2030.

**2) Building linkages and exchange of good practice, carrying out preparatory activities for pilot projects on various topics:**

* Exchanging information, good practice and challenges between airports;
* Preparatory activities for implementing different types of pilot projects related to aviation, logistics, robotics, airport developments, etc. Testing cargo handling, different types of technological solutions, etc. (piloting actions to be carried out in the framework of additional projects);
* Preparatory activities for cargo and passenger routes development between European airport network and with China.

Main outputs:

* Feasibility study, preparations for pilot actions

Responsible partner:

Estimated expenses articles:

* Management costs of the WP, feasibility study compilation, expert fees, travel costs

Preliminary estimated budget:

* € 90 000, pilot projects to be financed from other resources

Estimated working days for the management of the WP:

* 3 working days per month throughout project period 30 months, altogether 90 working days.

**WP 3 - EU-China aviation training consortium establishment**

Activities:

**1) Building the EU-China training consortium and implementing pilot projects related to trainings:**

* Mapping of the possibilities and aviation training capacities of partners;
* Developing relations with Chinese authorities and carrying out negotiations for approved training certification on the Chinese side;
* Establishment of the EU-China training consortium;
* Study visit organisation for Chinese authorities;
* Preparatory activities for implementing pilot projects related to training (piloting actions to be carried out in the framework of additional projects).

Main outputs:

* Training consortium with defined targets and activities plan

Responsible partner:

Estimated expenses articles:

* Management costs of the WP, expert fees, travel costs, hosting costs of Chinese authorities.

Estimated working days for the management of the WP:

* 2 working days per month throughout half project period 15 months, altogether 30 working days.

Preliminary estimated budget:

* € 50 000, pilot projects to be financed from other resources

**WP 4 - Business platforms development for SMEs in Europe and China**

Activities:

**1) Building business plaforms in Europe and in China for SMEs:**

* Setting up a business platform to bring European and Chinese SMEs together;
* Building relations with business incubators/platforms in partner countries;
* Study visit of European SMEs to China;
* Facilitating business dialogue between SMEs and an exchange of information and contacts;
* Preparatory activities for implementing pilot projects related to building linkages between incubators and businesses (piloting actions to be carried out in the framework of additional projects).

Main outputs:

* European SMEs study visit to China, established linkages between business incubators in partner countries, established business relations.

Responsible partner:

Estimated expenses articles:

* Management costs of the WP, expert fees, travel costs, hosting costs of meetings in Europe and in China

Estimated working days for the management of the WP:

* 2 working days per month throughout the half project period 15 months, altogether 30 working days.

Preliminary estimated budget:

* € 50 000, pilot projects to be financed from other resources

**WP 5 - Rural tourism development**

Activities:

**1) Development of joint rural tourism platform to introduce local destinations and products:**

* Building linkages between tourism associations and travel agencies in partner countries;
* Creating common understanding for destinations joint promotion and management;
* Creating the tourist profile and criteria for Asian market;
* Joint rural destinations platform development [www.visitruraleurope.com](http://www.visitruraleurope.com);
* Promoting rural destinations in partner countries of the airport network;
  + Preparatory activities for opening seasonal charter flights between European airports.

Main outputs:

* Joint tourism platform, jointly organized rural destinations campaign.

Responsible partner:

Estimated expenses articles:

* Management costs of the WP, expert fees, travel costs, hosting costs of meetings in Europe and in China.

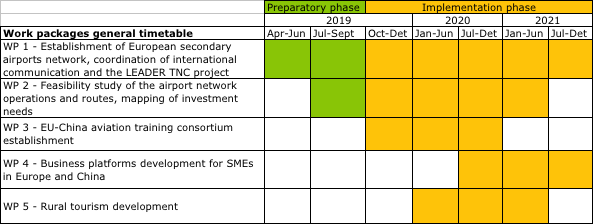
Estimated working days for the management of the WP:

* 2 working days per month throughout the half project period 15 months, altogether 30 working days.

Preliminary estimated budget:

* € 50 000, pilot projects to be financed from other resources

Preliminary general timetable of the LEADER TNC project



Preliminary estimated budget of WPs

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| --- | --- |
| **Work Package** | **Budget** |
| WP 1 - Establishment of European secondary airports network, coordination of international communication and the LEADER TNC project | 60 000 |
| WP 2 - Feasibility study of the airport network operations and routes, mapping of investment needs | 90 000 |
| WP 3 - EU-China aviation training consortium establishment | 50 000 |
| WP 4 - Business platforms development for SMEs in Europe and China | 50 000 |
| WP 5 - Rural tourism development | 50 000 |
| **TOTAL** | **300 000** |

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