



**Preparatory meeting of transnational
cooperation project**

**“Air traffic and logistics
development between the EU rural
areas and China”**

25-26 June 2019
Matera, Italy



Project - state of play

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Meeting agenda

- PPT Presentation about the state of the art
- Project development and submissions
- Problems encountered and possible solutions
- Project budget
- Local networks overview
- Next steps
- Other useful information

Presentation structure

- State of play of project and partners
- Work packages, timeline and budget
- EU-China dissemination plan
- Memorandum of Understanding
- TNC agreement
- Next steps
- Anything else?

Main aims of the project

- 1) To provide new impulses to secondary/rural/regional airports in Europe for development and investments;
- 2) To build a European secondary airports network;
- 3) To enhance cooperation between European airports and build cooperation with Chinese airports via the development of aviation, airport, cargo and logistics technology;

Main aims of the project

- 4) EU-China training consortium establishment to enable training programmes for pilots, mechanics, logistics, etc.;
- 5) To build business platforms for European SMEs in China;
- 6) To develop cargo and passenger routes between the European airport network and with China;
- 7) To develop rural tourism;

Main aims of the project

- 8) To provide new impulses and develop ideas with and for involved partner-airports and adjacent businesses on green innovation and protection of our climate and natural resources.

Finances and time schedule

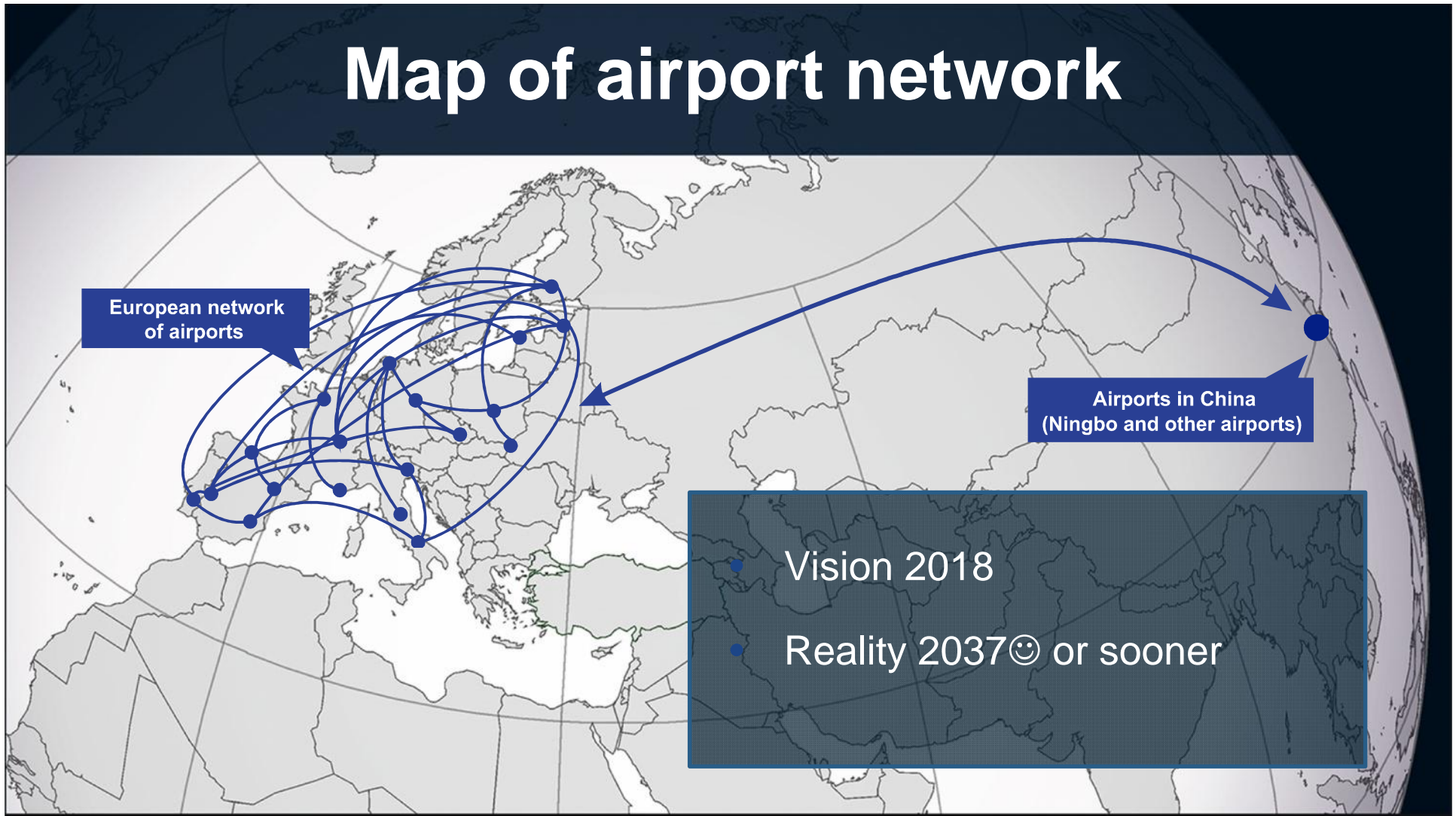
- The first phase - LEADER transnational cooperation project in 2019–2021 (30 months): the estimated budget of the TNC LEADER project joint activities is expected to be about €500 000 shared between partners. Depending on the number of partners, each country is expected to contribute approximately €40 000–50 000. Each partner can add their own activities and allocate additional budget, if required;
- The second phase - activities and investments according to the developed strategy and feasibility study since 2022-...
 - Possible resources: state funds and budget, European Structural and Investment Funds, Eurasia Foundation, private investors, etc.

Map of airport network

European network of airports

Airports in China
(Ningbo and other airports)

- Vision 2018
- Reality 2037☺ or sooner



Interested Partners

- Airports in Europe and China:
 - Tartu, Estonia
 - Seinäjoki, Finland
 - Halmstad, Sweden
 - Maribor, Slovenia
 - Teruel, Seve Ballesteros-Santander, Badajoz, Spain
 - Pisticci, Italy
 - Linz, Austria
 - Lesvos, Greece
 - Airports in China (Ningbo and others)
- Research and development organizations in Europe and China
- Local action groups in partner countries
- Robocoast network experts and companies in Finland
- City governments and state investment agencies in partner countries
- Estonian Aviation Academy

Map of Partners



Negotiations still ongoing

- Germany
- Moldova/Romania?

Preparatory activities until October

- 1) Establishment of European secondary airports network, coordination of international communication and management of LEADER TNC project;
- 2) Negotiations at local and state level (to be done by project partners separately);
- 3) Drafting the contracts and project plan.

Partners information

- 1) Italy
- 2) Finland
- 3) Slovenia
- 4) Sweden
- 5) Estonia

Work packages – WP1

WP 1 – General management of LEADER TNC project and coordination of international communication

Task 1: General coordination of the LEADER TNC project and management of information – **task leader** - ;

Task 2: Continuing negotiations on different levels and with Chinese partners – **task leader** - ;

Task 3: Fundraising activities and project proposals writing to different donors, funds – **task leader** -

Work packages – WP1

WP 1 – General management of LEADER TNC project and coordination of international communication

Main outputs:

- implemented LEADER TNC project;
- established European secondary airports network;
- established relations and linkages with Chinese partners;
- participation in different project consortiums to attract funding for secondary airports.

Work packages – WP2

WP 2 - Feasibility study of the airport network operations and routes, mapping of investment needs, especially concerning green innovation

Task 1: Building the team of the WP and drafting the specification of feasibility study – **task leader** - ;

Task 2: Carrying out feasibility study of the airport network operations and routes, inputs for strategic plans, especially taking into account the topic green innovation and solutions on how to tackle climate change – **task leader** - .

Work packages – WP2

WP 2 - Feasibility study of the airport network operations and routes, mapping of investment needs, especially concerning green innovation

Main outputs:

- created international expert team;
- specification of the feasibility study;
- feasibility study;
- inputs for testing and incubating actions.

Work packages – WP3

WP 3 – Developing smart aviation through incubating and testing smart, environmental friendly solutions and organizing training about these solutions, EU-China aviation training consortium establishment:

Task 1: Building linkages and exchange of good practice, carrying out preparatory activities for pilot projects on various topics, especially taking into account the topic green innovation and solutions on how to tackle climate change – **task leader** - ;

Task 2: Carrying out and testing practical solutions in robotics and automisation in secondary airports – **task leader** - ;

Task 3: Building the EU-China training consortium and implementing pilot projects related to trainings – **task leader** - .

Work packages – WP3

WP 3 – Developing smart aviation through incubating and testing smart, environmental friendly solutions and organizing training about these solutions, EU-China aviation training consortium establishment:

Main outputs:

- Incubation plan;
- implemented pilot actions related to green aviation development and automisation of services;
- training consortium establishment with defined targets and activities plan.

Work packages – WP4

WP 4 - Business platforms development for SMEs in Europe and China

Task 1: Building/connecting business platforms in Europe and in China for SMEs – **task leader** - ;

Task 2: Organising study visit of European SMEs to China – **task leader** - ;

Task 3: Building the EU-China training consortium and implementing pilot projects related to trainings – **task leader** - .

Work packages – WP4

WP 4 - Business platforms development for SMEs in Europe and China

Main outputs:

- established linkages between business incubators in partner countries and with Chinese partners;
- European SMEs study visit to China;
- established business relations between European and Chinese businesses on green innovation.

Work packages – WP5

WP 5 - Rural tourism development

Task 1: Development of joint rural tourism platform to introduce local destinations and products – **task leader** - ;

Task 2: Organizing a feasibility study on rural tourism network between partner countries – **task leader** - ;

Task 3: Finding possibilities for flight and train connections inside the rural tourism network – **task leader** - .

Work packages – WP5

WP 5 - Rural tourism development

Main outputs:

- feasibility study on rural tourism network;
- joint tourism platform;
- jointly organized rural destinations campaign.

Project timeline

- From Excel

Project budget

- From Excel

Memorandum of Understanding

- Signed by 4 partners from Estonia, Finland, Slovenia, Italy;
- Date of signing – to enable next partners to join without making an Annex of the MOU. Date of signature shows the joining of the partner.

TNC Agreement - MOU

- Title of the project;
- Project aims, activities, budget, outcomes, implementation period;
- Official language;
- LEAD partner of project, LEAD partners of tasks of WPs;
- Order of joining new partners

EU-China dissemination plan

- Next steps involving Chinese partners
 - Discussion about activities, responsibilities and timeline

More information

- Materials and partners' presentations at the first preparatory meeting of the project <http://www.tas.ee/development/air-traffic-and-logistics-development-between-the-eu-rural-areas-and-china/>
- More detail information about LEADER TNC project activities <http://www.tas.ee/wp-content/uploads/2019/03/Summary-Airport-project-meeting-20-21.03.2019-final1.pdf>

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Thank you!