





Fondo europeo agricolo per lo sviluppo rurale: l'Europa investe nelle zone rurali

## **AIR TRAFFIC AND LOGISTICS DEVELOPMENT BETWEEN THE EU RURAL AREAS AND** CHINA **TNC COOPERATION**



**REGIONE BASILICATA** 









#### **INTRODUCTION TO THE WORK PACKAGE**

#### WP LEADER:

✓ LAG La Cittadella del Sapere - ITALY

#### **MAIN TASKS**:

- Building the team and drafting the specification 1. of feasibility study
- Carrying out feasibility study of the airport 2. network operations and routes
- Horizontal actions 3.





#### TASK 1 - BUILDING THE TEAM AND DRAFTING THE SPECIFICATION OF FEASIBILITY STUDY

### **BUILDING THE TNC NETWORK**

	DESCRIPTION	OBJECTIVE(S)	METHODOLOGY	OUTPUT(S)	TIMING			
1.	Mapping and motivating the relevant players in Italy, Estonia, Sweden and Slovenia (Universities, Aviation Academies, Aviation Institutions, Business Support Organizations, National and Local PAs, etc.)	players to be involved in the project	<ul> <li>✓ Development of a list of reliable and relevant players to be involved</li> </ul>	Overall database including information about the identified players	From Nov. 2019 to <b>Dec. 2019</b>			
2.	Signing the Transnational MoU with the identified players	<ul> <li>✓ Local and transnational networking</li> <li>✓ Ensuring advanced know how to the project</li> <li>✓ Ensuring visibility to the project</li> </ul>		Transnational MoU with the identified players	From Jan. 2020 to <b>Feb. 2020</b>			



#### TASK 1 - BUILDING THE TEAM AND DRAFTING THE SPECIFICATION OF FEASIBILITY STUDY

### **DRAFTING THE SPECIFICATIONS OF THE FEASIBILITY STUDY**

DESCRIPTION	<b>OBJECTIVE(S)</b>	METHODOLOGY	OUTPUT(S)	TIMING
1. Hiring the local aviation experts for carrying out the feasibility study (if the case)	<ul> <li>✓ Development of feasibility study feasibility study per LAC</li> </ul>	the ✓ Market research (1 G)	Contracts with aviation experts	From Jan. 2020 to <b>Mar. 2020</b>
	and opportunities ✓ Comparing information ✓ Addressing development of	✓ Individual meetings	Transnational report including the state of the play and the next challenges	From Mar. 2020 to <b>Jun. 2019</b>



#### TASK 2 - CARRYING OUT FEASIBILITY STUDY OF THE AIRPORT NETWORK OPERATIONS AND **ROUTES, INPUT FOR STRATEGIC PLANS AND GREEN INNOVATIONS**

### **DEVELOPMENT OF THE FEASIBILITY STUDY**

	DESCRIPTION	OBJECTIVE(S)	METHODOLOGY	OUTPUT(S)	TIMING
1.	Investigation on potential passengers and airlines (in EU and outside)	✓ Understanding the future scenarios and trends for better addressing the feasibility study	institutions	Feasibility study: future scenarios	From Jul. 2020 to <b>Oct. 2020</b>
2.		development strategy ✓ National and regional	<ul> <li>Connection with WP3 (testing robotics and</li> </ul>	Feasibility study: local strategic challenges to be taken into account	From Nov. 2019 to <b>Dec. 2019</b>
3.	Investigating the potential of cargo in a radius of app. 100-150 km around the airports	✓ Supporting the cargo development	<ul> <li>Surveys to concerned enterprises with the support on the business support organizations</li> <li>Connection with WP4 (business platforms)</li> </ul>	Feasibility study: cargo development challenges	From Jan. 2020 to <b>Feb. 2020</b>
4.	Investigation on the airport network operation, routes and investments	<ul> <li>✓ Discerning pros and cons before undertaking investments</li> </ul>	· · ·	Feasibility study's main results	From Nov. 2020 to <b>Dec. 2021</b>



### TASK 1 - BUILDING THE TEAM AND DRAFTING THE SPECIFICATION OF FEASIBILITY STUDY

### **HORIZONTAL ACTIONS**

DESCRIPTION	<b>OBJECTIVE(S)</b>	METHODOLOGY	OUTPUT(S)	TIMING
1. Running negotiations with Chinese partners	opportunities for addressing the feasibility study	<ul> <li>✓ Skype meetings</li> <li>✓ Meetings in Europe and China</li> <li>✓ Events and seminar with Chinese partners</li> </ul>	<ul> <li>✓ Report on collected needs and opportunities</li> </ul>	From Nov. 2020 to <b>Dec. 2021</b>
2. Evaluation of the progress of WP2 (six months evalutation)	✓ Ensuring the effective WP2 implementation	<ul> <li>Template for internal evaluation to be proposed and delivered by the WP Leader (with KPIs) to the PPs</li> </ul>	✓ PPs' six months internal evaluation	Internal evaluations (by the partners): - June 2020 - Dec 2020 - June 2021 - Dec 2021
3. Fund scouting / raising	<ul> <li>Exploring the available funds and financing possibilities in EU and China for the further development of the project</li> </ul>	<ul> <li>✓ EU and national calls / programmes monitoring</li> <li>✓ Involving business angels and investors networks</li> </ul>	<ul> <li>✓ Six months reports on funding opportunities</li> </ul>	Six months reports (by the partners): - June 2020 - Dec 2020 - June 2021 - Dec 2021



#### WORKPLAN

	SUB-TASK		19						202	0											20	21					
TASK			Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
BUILDING THE TEAM AND DRAFTING THE	Mapping and motivating the relevant players in Italy, Estonia, Sweden and Slovenia	•	•																								
SPECIFICATION OF FEASIBILITY STUDY	Signing the Transnational MoU with the identified players			•	•																						
	Hiring the local aviation experts for carrying out the feasibility study			•	•	•																					
	Making a preliminary mapping of the characteristics of project partners			●	•	•	•	•	•																		
	Investigation on potential passengers and airlines (in EU and outside)									•	•	•	•	•	•												
	Input collection for long-term strategic plans and the development visions of partner airports and regional / national authorities									•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•
	Investigating the potential of cargo in a radius of app. 100-150 km around the airports									•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•
	Investigation on the airport network operation, routes and investments									•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•
	Running negotiations with Chinese partners	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•
HORIZONTAL ACTIONS	Evaluation of the progress of WP2								•						•						•						•
	Fund scouting / raising	●	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•		







LAG La Cittadella del Sapere ADDRESS C.da Calda, Latronico (Pz) - Italy

vita@lacittadelladelsapere.it



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### CONTACTS

#### Nicola Vita – Project Manager







